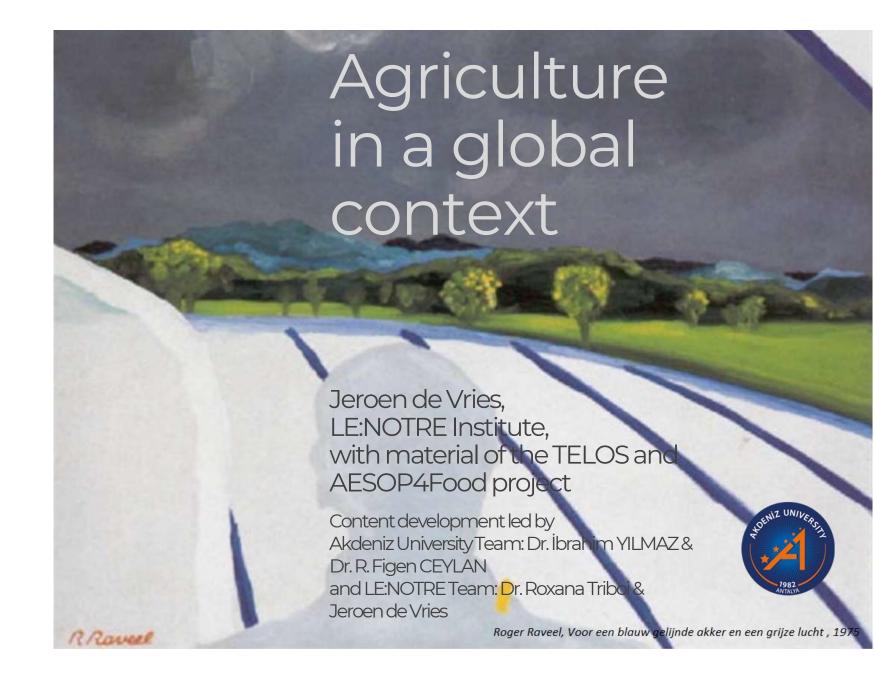
Lecture 5October , 2024
MLA Vilnius Tech





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1. INTRODUCTION AND KEY CONCEPTS

- 1.1. Concept of Agriculture and Agricultural Activities
- 1.2. Agriculture and Economy
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- 2. PAST AND PRESENT TRENDS AND IMPACTS OF AGRICULTURE (Farming Systems)
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- 2.4. Agriculture and Environment
- 3. STAKEHOLDERS OF ACTIONS ON AGRICULTURE (SUPLY CHAIN)



Agriculture

1.1. Concept of Agriculture and Agricultural Activities

Agriculture is the most comprehensive word used to denote the many ways of cultivating plants and animals (Harris and Fuller 2014).

Spektrum of the agricultural activities;

cultivation,

domestication,



horticulture,



arboriculture,



vegeculture



Ornamental plants



mushroom cultivation



seed and seedling cultivation

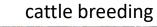




Agriculture

1.1. Concept of Agriculture and Agricultural Activities

as well as animal husbandry including fisheries.





sheep breeding



goat husbandry



pig farming



poultry farming



aquaculture



fishing



beekeeping



apiculture



bumblebee production, insect productio





1.2. Agriculture and Economy

What exactly is the role of agriculture in the countries?

Agriculture is important because of (a) national food security and food quality, (b) dependency of many rural regional economies.

- 1. Source of Food Supply: As aforementioned, agriculture has been the basic source of food supply for mankind for centuries.
- 2. Contribution to National Income: Agricultural prosperity has significantly contributed to and fostered the economic advancement of several countries.
- 3. Relief from Capital Shortage: The development of agriculture in developing countries has helped save them from capital shortages.
- 4. Providing Raw Materials: Besides providing just food products, agricultural advancement has also made this industry a hub for raw materials.
- 5. Creation of Infrastructure: Agricultural development subsequently requires the development of other national infrastructures.
- 6. The agricultural sector also creates markets for other economic sectors.



Agriculture

1.3. Farm and Farmer (Farm Holdings)

A farm is an area of land that is devoted primarily to agricultural processes with the primary objective of producing food and other crops; it is the basic facility in food production.

It includes;

feedlots,

ranches,

Barn-stables

orchards,

plantations









Hencoop



and estates,

Tea plantations



Agriculture

1.3. Farm and Farmer (Farm Holdings)

Farm holdings include the farmhouse and agricultural buildings as well as the land.

An agricultural holding is an economic unit of agricultural production under single management consist of all resources for agricultural production purposes, without regard to title, legal form or size (FAO 2020).

The European Union regulations refer agricultural holding as: (a) agricultural holdings where the agricultural area utilized for farming is one hectare or more; (b) agricultural holdings less than one hectare, if those holdings produce a certain proportion for sale or if their production unit exceeds certain physical thresholds (Regulation (EC) No 1166/2008).





1.3. Farm and Farmer (Farm Holdings)

- 1. How many farmers are there in the EU?
- 2. What is the average farm size (hectare) in the EU?
- 1. Number of farmers: 11 million
- 2. Average farm size: 17.4 ha
- 3. How many farmers are there in Turkey?
- 4. What is the average farm size (ha) in Turkey?
- 3. Number of farmers:
- **2.000.172** (Registered in the farmer registration system, Ministry of agriculture and forestry, 2022)
 - 4.893.585 (Registered in Chambers of farmers, 2021)
- 4. Average farm size: 6.1 ha



1.3. Farm and Farmer (Farm Holdings)



Farming Framework - Agriculture and City Relationship

				1	RAL AREA LDINGs - FARME					
U	OF		CES (ASSETS)		IN-BUSINESS			OUTPUTS Ecosystem	ŒTS	ELS
R B	rors	Factors of production	Inputs		ACTIVITIES PRODUCTION		1	services	ARK	CHANNELS
A	FAC	1. Nature	>Land >Labor		PROCESS	pattern ndscape		1.Provisioning Food - Nutrition Row materials	LY M	_
N	FOR UCTI	>Land >Climate	>Manager >Agr. buildings		FARMING SYSTEMS:	rop pa		Fuel (Wheat, Maize,	ODL	ETING
Α	ETS ROD	>Water >Ecology	> Plants > Machines and		>Subsistence >Commercial	J is		Cotton, Apple Tomatoes, Milk	COMMOD	ARKE
R	(ARK	2. Labor	equipment		➤Industrial ➤Organic	Land use, Agricultur		Meat, Etc.)		Σ
E	THE M	3. Capital 4. Entrep-	>Livestock >inventories		≻Good farming	Ž Ľ		2.Regulating (C Flood, Water, Was	te, Ca	rbon)
A	I	reneur	(Seed, chemicals, feeds etc.)		practices			3. Cultural (Rec Aeshetic,		n,
						Spintual, Educatinal) 4. Supporting				

C O R B A N E R S E





1.4. Farm Classification and Farm Typology

The Family Farm

FAO defines a "family farm" as one that relies primarily on family members for labor and management.

Family farming is the predominant form of agriculture both in developed and developing countries. There are over 500 million family farms in the world (FAO, 2022).

The United Nations nominated 2014 as the International Year of Family Farming

The Mechanized Farm

Factory farming

Agribusiness

The primary goal of agribusiness is to maximize profit while sustainably satisfying the needs of consumers for products related to natural resources such as biotechnology, farms, food, forestry, fisheries, fuel, and fiber.





1.4. Farm Classification and Farm Typology

Farms are classified into different types according to their dominant activity:

The EUROSTAT has developed a farm typology, or farm classification, that divides the European Union farms into relatively 9 main groups:

- 1. Specialist field crops
- 2. Specialist horticulture
- 3. Specialist permanent crops
- 4. Specialist grazing livestock
- 5. Specialist pig poultry

- 6. Mixed cropping
- 7. Mixed livestock holdings
- 8. Mixed crop-livestock
- 9. Non-classifiable holdings

EU farm holdings are classified based on **Standard Gross Margin** (SGM). The sum of standard gross margins in a farm is a measure of its overall economic size, expressed in European Size Units (ESU).

1 ESU is a 1200 euro SGM.





1.4. Farm Classification and Farm Typology

The U.S. Department of Agriculture (USDA) defines a farm as any place from which \$1,000 or more of agricultural products were produced and sold.

Family farms are classified based on gross cash farm income (GCFI).

The USDA's Economic Research Service (ERS) has developed a farm typology, or farm classification, that divides the 2.1 million U.S. farms into relatively homogeneous groups:

- **1.** Small family farms GCFI less than \$350,000 Low-sales farms GCFI less than \$150,000.
- 2. Moderate family farms GCFI between \$150,000 and \$349,999.
- **3.** Midsize family farms GCFI between \$350,000 and \$999,999.
- **4.** Large-scale family farms GCFI of \$1,000,000 or more.
- 5. Large family farms Farms with GCFI between \$1,000,000 and \$4,999,999.
- **6. Very large family farms** Farms with GCFI of \$5,000,000 or more.
- **7. Non-family farms** Any farm where the producer and persons related to the producer do not own a majority of the business.





1.5. Urban Agriculture

Urban agriculture, urban farming, or urban gardening is the practice of cultivating, processing, and distributing food in or around urban areas.

Can we say **«urban agriculture»** bear same functions or has similar structures in the developed and developing world?

Urban agriculture in the world shows a dual structure.

1. Urban agriculture in developing countries:

According to the United Nations (UN-HABITAT 2010), about 12.6 % of the global population (32.7 % of urban population) lives in areas classified as slums. Furthermore, more than half of the urban population lives below the poverty line in many developing countries.

Key motivations for urban agriculture in the developing world: food security, nutrition, and income generation.





1.5. Urban Agriculture in Developing World

Main Typology of Socio-Economic Profiles of Urban Farmers (Orsini at all. 2013)

Item	Small-scale agriculture	Small-scale commercial agriculture	Farming enterprises	Nonspecialized farming	
Main location where it is found	Urban (peri-urban)	Urban and peri-urban	Peri-urban (urban)	Peri-urban	
Product destination	Household	Urban markets	Urban market + export	Household + urban markets	
Main aim	Self-consu mption	Small income generation	Main or part-time activity for income generation	Self consumption + small income generation	
Size	<100 m ²	<1,000 m ²	>2,000 m ²	>5,000 m ²	
Products	Leafy veggie, cassava, plantain, corn, fruits, chickens, sheep	Leafy veggie, other vegetables, chickens, sheep, milk	Leafy veggie, other vegetables, chickens, animal rearing, aquaculture	Cereals, legumes, roots and tubers, traditional vegetables	
Technological level ^a	Technological level ^a Low		Medium to high	Very low	
Main gender	Women	Both	Men	Both	
Limiting factors	Land size	Land size, access to land and to agricultural input, market fluctuations	Technical knowledge, market fluctuations	Access to agricultural inputs, soil fertility	





1.5. Urban Agriculture

2. Urban agriculture in developed countries:

The emphasis is on ecological and social values.

Benefits of Urban Farming

- a) Ecosystem services: Urban and peri-urban agricultural systems can improve urban environments through provisioning, regulating, supporting and cultural ecosystem services.
 - ❖ Through the use of vacant lots and open spaces in urban and man-made environments, contribute to the increase of ecosystem services.
 - Also, the increase of food production capacity in urban and peri-urban areas allows the decrease of the conversions of non-agricultural land to farmland.
 - Increases surrounding property values, beautifies vacant properties,
 - ❖ increases a sense of community, and provides recreational and cultural uses.
 - Increases infiltration of rainwater, reducing storm water overflows and flooding, decreases erosion and topsoil removal,





1.5. Urban Agriculture

Benefits of Urban Farming

- improves air quality, and reduces waste by the reuse of food and garden wastes as organic material and compost (nutrient cycling), and contributes temperature regulation.
- Promotes healthy communities: Increases physical activity and educates new gardeners on the many facets of food production from food security to nutrition and preparation of fresh foods.

Supporting

- Helps boost the local economy.
- For agricultural sustainability is not only about agricultural production but also about managing the landscapes surrounding the agricultural activities and urban agriculture also contributes in this respect.
- Urban agriculture zones are key drivers for sustainability and urban biodiversity.
- Urban agriculture has higher quality soil formation than agricultural soils, because of the regular inputs of organic matter, such as composts and manures.
- b) Peri-urban agriculture is multifunctional. "Multifunctional agriculture" refers to agriculture beyond its primary role of producing food and fibre, but as also having other functions.





1.5. Urban Agriculture

Challenges

Challenges for urban agriculture, like its benefits, arise from its proximity to densely built urban areas.

Competition for resources with other urban sectors, aspects of agriculture that may be unpleasant for city resident and quality of inputs must all be monitored.

Urban agriculture produces some aspects that may be unpleasant for urban residents, including smells, noises, pollution, and disease.

Pathogens are often spread from wastewater reused for irrigation, from live animals in close proximity to dense human populations, and the disposal or sale of manure.

Crops are an opportunity to reuse urban waste productively. Waste water as an irrigation source in particular has been explored by some cities to conserve water. If not treated properly before application, this wastewater can contaminate crops that make them unsafe for human consumption.

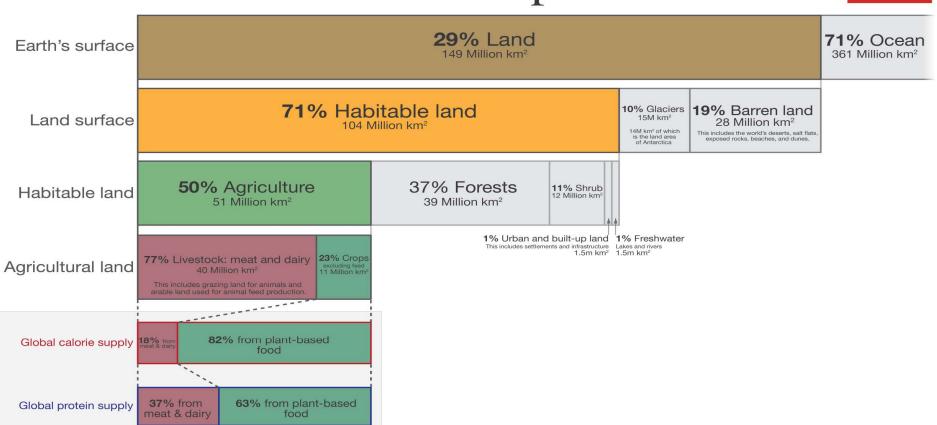




1.6. Agricultural Landscapes (Agricultural Land Use)

Global land use for food production

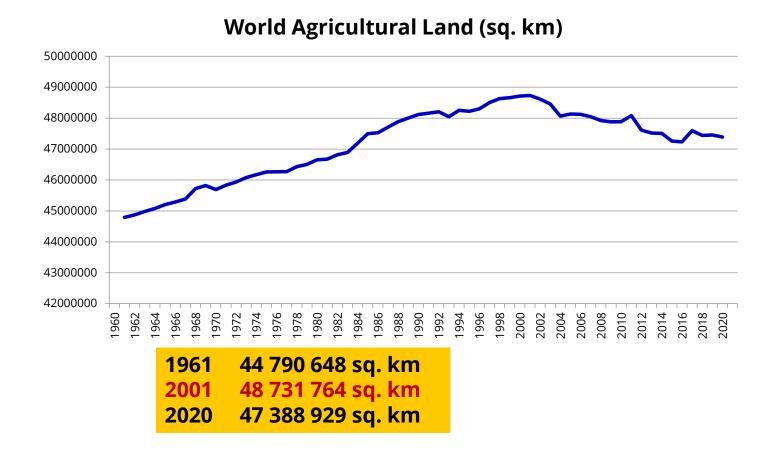








1.6. Agricultural Landscapes (Agricultural Land Use)

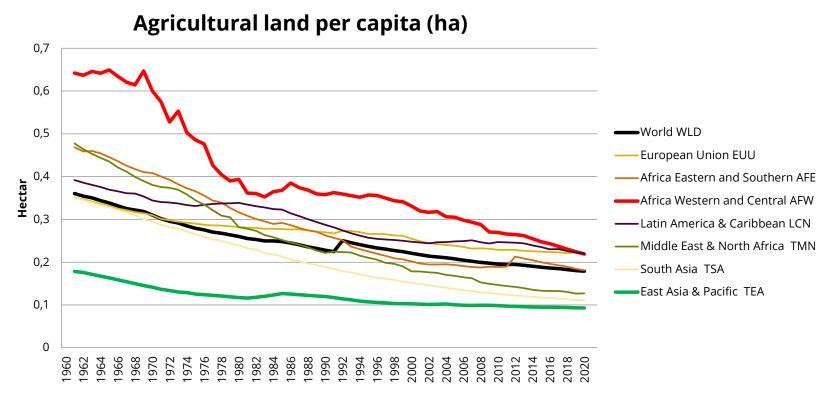


https://data.worldbank.org/indicator





1.6. Agricultural Landscapes (Agricultural Land Use)



https://data.worldbank.org/indicator



1.6. Agricultural Landscapes (Agricultural Land Use)

Tea (Camelia chinensis)

Agricultural landscapes are extremely variable across the globe, varying with cropping system, topography and intensity of management.

The interactions between land use and land form are profound, leading to landscape mosaics.





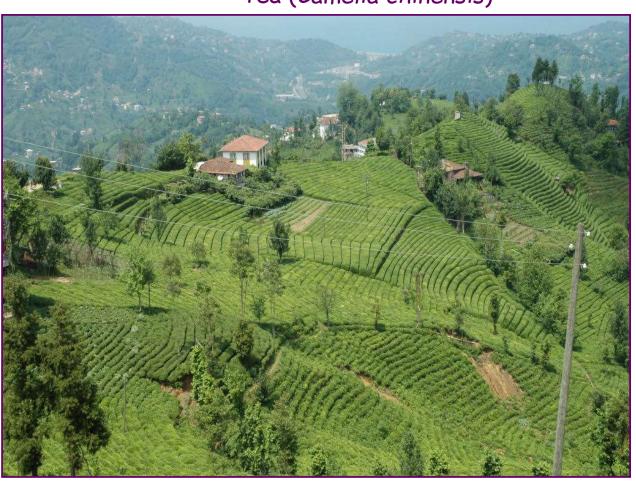
Rize, Black Sea Region, Tea Gardens





1.6. Agricultural Landscapes (Agricultural Land Use)

Tea (Camelia chinensis)







1.6. Agricultural Landscapes

Greenhouse and Citrus Production





Kumluca – Antalya

In intensive systems, land is typically enclosed and delineated with field boundaries. Most production areas are enclosed; that is, they are delimited or fenced into discrete areas.



1.6. Agricultural Landscapes



Olive (Olea europea)



Banana (Musa cavendish)



Gazipaşa - Antalya

TELOS 1.6. Agricultural Landscapes

Cotton





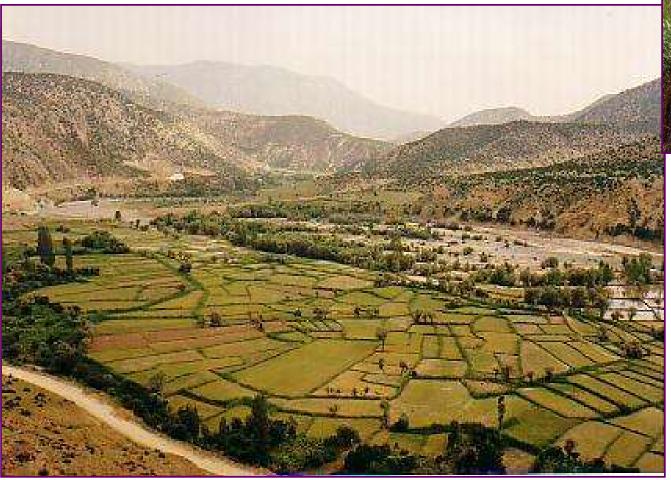








TELOS 1.6. Agricultural Landscapes



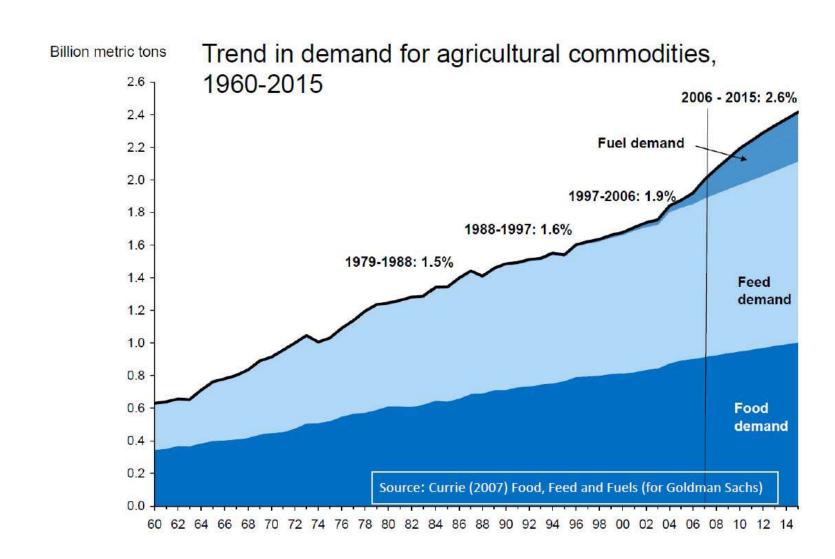
Paddy Fields, Kıbrısçık- Bolu, Black Sea Region



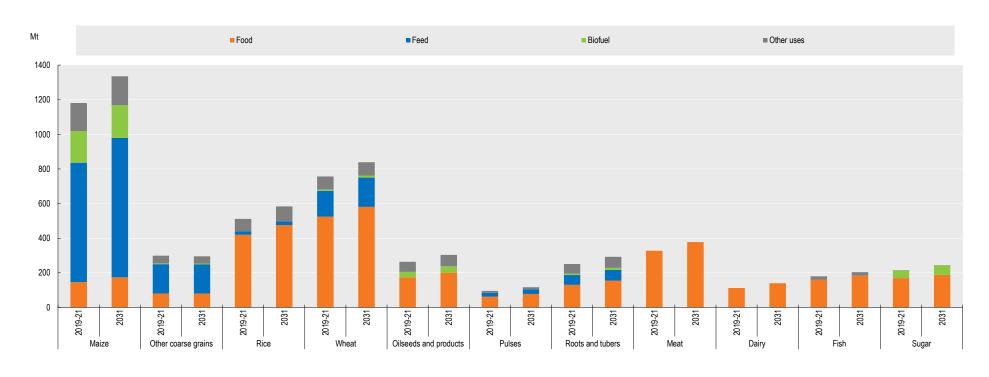






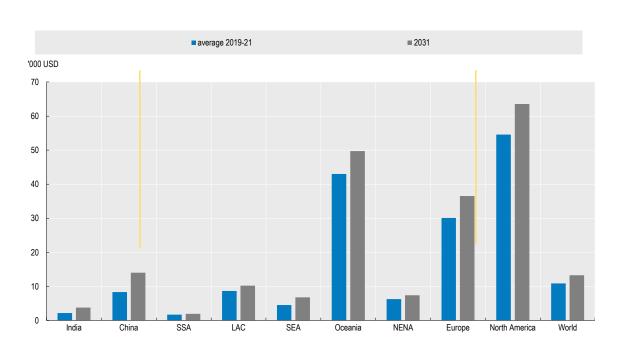


Global Consumption





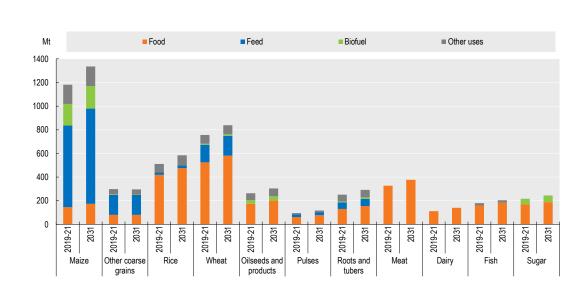
Per capita income (1000 USD)



	average 2019-21	2031
India	2,16	3,76
China	8,34	14,03
SSA	1,72	1,92
LAC	8,66	10,19
SEA	4,52	6,77
Oceania	43,02	49,74
NENA	6,27	7,36
Europe	30,09	36,55
North America	54,59	63,54
World	10,88	13,26

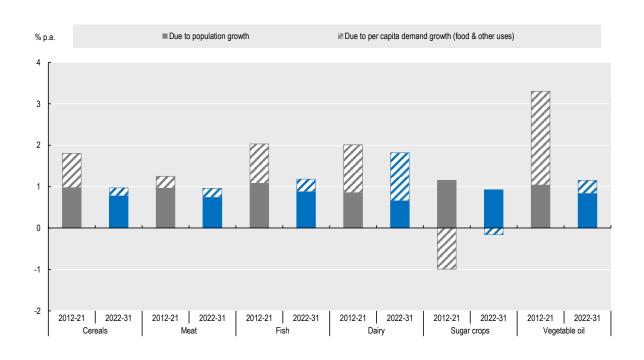
Note: SSA is Sub-Saharan Africa; LAC is Latin America and Caribbean; SEA is Southeast Asia; NENA stands for Near East and North Africa, and is defined as in Chapter 2. The graph shows per capita GDP in constant 2010 US dollars.

Global use of major commodities (Mt)



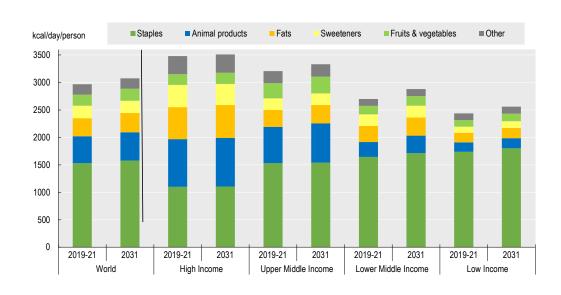
Product	Period	Food	Feed	Biofuel	Other
Troudet	1 01104				uses
Maize	2019-21	146 299	690 227	182 827	162 379
Maize	2031	173 745	806 294	188 847	167 226
Other coarse	2019-21	80 287	169 553	4 816	44 493
grains	2031	80 596	167 704	4 989	42 218
Rice	2019-21	419 679	19 782		71 828
Nice	2031	475 715	22 179		85 822
Wheat	2019-21	524 843	148 665	8 706	74 434
vv iicat	2031	581 412	168 525	12 008	76 721
Oilseeds and	2019-21	173 576		32 071	57 854
products	2031	201 066		36 424	66 092
Pulses	2019-21	61 523	22 587		10 977
1 41505	2031	77 463	26 681		12 691
Roots and tubers	2019-21	130 708	55 989	8 397	55 998
Noots and tubers	2031	154 668	61 693	12 535	63 274
Meat	2019-21	327 683			
vicat	2031	377 206			
Dairy	2019-21	112 277			
Dan y	2031	139 603			
Fish	2019-21	158 897			20 829
F 1511	2031	183 136			20 271
Curan	2019-21	169 506		44 707	332
Sugar	2031	187 470		55 922	288

Annual growth in demand for key commodity groups(%)



	Period	Due to population growth	Due to per capita demand growth (food & other uses)
Cereals	2012-21	0,98	0,83
Cereais	2022-31	0,78	0,19
Meat	2012-21	0,96	0,29
ivicat	2022-31	0,74	0,21
Eigl.	2012-21	1,08	0,95
Fish	2022-31	0,88	0,30
Doire	2012-21	0,85	1,16
Dairy	2022-31	0,66	1,16
Curan anana	2012-21	1,15	(0,99)
Sugar crops	2022-31	0,92	(0,16)
Vegetable oil	2012-21	1,04	2,27
vegetable off	2022-31	0,83	0,31

Per capita calorie availability of the main food groups, by country income group (kcal/day/person)



		Staples	Animal products	Fats	Sweeten ers	Fruits & vegetables	Other
XX7 1.1	2019-21	1.530,70	490,51	329,12	228,70		189,26
World	2031	1.579,03	516,48	347,11	226,33	218,43	190
High Inggress	2019-21	1.098,8	870,6	583,2	403,4	195,25	331,17
High Income	2031	1.104,4	887,2	596,8	386,8	202,66	333
Upper Middle	2019-21	1.532,21	660,74	305,64	212,32	278,04	217,70
Income	2031	1.539,04	718,76	330,99	212,59	308,34	223
Lower Middle	2019-21	1.645	270,71	295,14	210,51	154,62	123,01
Income	2031	1714	320	327	216	176	127
Low Income	2019-21	1.737	171,84	176,01	109,62	120,18	121,92
	2031	1803	183	187	123	136	128

2. Past and Present Trends and Impacts of Agriculture



Today, there are two divisions of agriculture, **subsistence** and **commercial**, which roughly correspond to the less developed and more developed regions.

2.1. Subsistence Agriculture

Growing crops and rearing animals for the sole purpose of feeding the farmer and his family is known as subsistence farming.

Basic characteristics:

- Basic farm equipment use (Insufficient mechanization and capital)
- Family labor intensive production
- Insufficient education
- Small plots of land and small family farming
- Lack of irrigation infrastructure
- Insufficient and low quality input use
- Low soil fertility
- Dependency to climate
- ❖ Low level of farmer organization

- Low productivity
- > Low income
- Limited marketable products
- Poverty
- Less polluting, nature friendly production

2. Past and Present Trends and Impacts of Agriculture



2.2. Commercial Agriculture

More developed nations tend to have commercial agriculture with a goal to produce food for sale in the global marketplace called agribusiness.

Basic characteristics:

- Mechanized and capital intensive
- Hired labor use
- Good knowledge base
- ❖ Big farm land, benefit from economies of scale
- Sufficient and high quality input use
- Good soil fertility
- ❖ Nature friendly farming possible
- High level of farmer organizations
- Access to finance
- Appropriate supporting system

- > High yield
- Quality products
- > A fair price
- Sufficient productivity
- Market integration
- > High income
- > Wealth

2. Past and Present Trends and Impacts of Agriculture



2.2. Commercial Agriculture - Industrial Agriculture

Industrial agriculture is the large-scale, intensive production of crops and animals, often involving chemical fertilizers on crops or the routine, harmful use of antibiotics in animals

Specifications:

- Capital and technology intensive farming
- Involves genetically modified crops
- Intensive use of chemicals (pesticides and fertilizer)
- Deplete the land
- Mistreat animals
- Increase various forms of pollution
- Vertical integration
- Domination of international companies
- Prevention of competition



2.2. Commercial Agriculture - Industrial Agriculture

Soilless agriculture:

It can be defined as an advanced production technique in which plants are grown by using different solid or liquid media other than soil, in the root zone of plant nutrients and water required for the development of plants. With the soilless production model, it is aimed to provide the most appropriate air, water and nutrient balance in the root zone, in addition to physical support to the plants in an artificial

environment.

Hydroponics has been recognized as a viable method of producing vegetables (tomatoes, lettuce, cucumbers and peppers) as well as ornamental crops such as herbs, roses, freesia and foliage plants. Due to the ban on methyl bromide in soil culture, the demand for hydroponically grown produce has rapidly increased in the last few years (Shrestha and Dunn, 2022. Hydroponics, at: http://osufacts.okstate.edu.







2. Past and Present Trends and Impacts of Agriculture

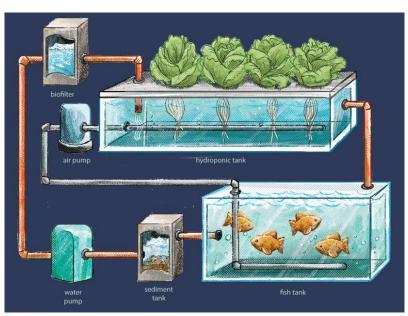


Aquaculture and Aquaponics

"Aquaponics is an integrated production operation that encompasses recirculating aquaculture systems and hydroponics to produce fish and plants in a closed-loop system. Simply said, the fish produce nutrient-rich effluent that fertilizes the plants, and the plants filter the water for the fish. The synergistic relationship of the fish and plants has created a popular perception of sustainability around aquaponics by the general public (Pattillo, 2022.)

Advantages of this closed-loop system over conventional crop production methods include:

- reduced land area requirements,
- reduced water consumption,
- accelerated plant growth rates,
- year-round production in controlled environments,
- operational efficiency with shared equipment,
- reduced or eliminated effluents, and
- multiple crops produced simultaneously



TELOS

2. Past and Present Trends and Impacts of Agriculture



2.3. Sustainability in Agriculture

Sustainable development was defined in the 1987 Brundtland Report as "development that meets the needs of the present generation without compromising the ability of future generations to meet their own needs" (Velten at all. 2015).

In this context, sustainable agriculture is an "integrated system of plant and animal production practices having a site specific application that will, over the long term:

- (a) satisfy human food and fiber needs;
- (b) enhance environmental quality;
- (c) make efficient use of non-renewable resources and on-farm resources and integrate appropriate natural biological cycles and controls;
- (d) sustain the economic viability of farm operations; and
- (e) enhance the quality of life for farmers and society as a whole" (1990 U.S. Farm Bill).

Is it possible to measure the level of sustainability in an agricultural business?

https://www.nal.usda.gov/farms-and-agricultural-production-systems/sustainable-

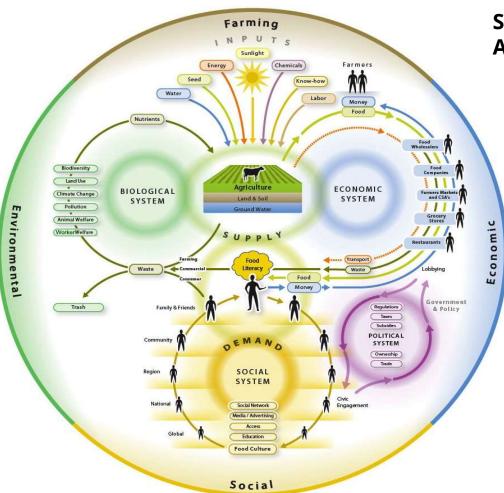


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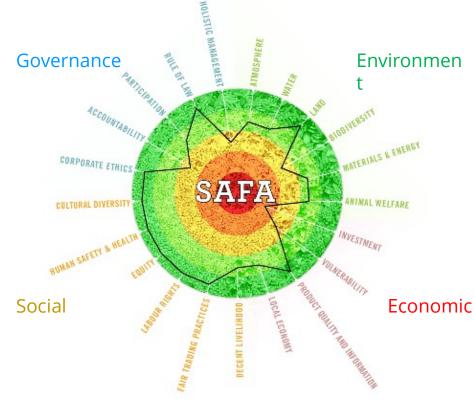
TELOS 2. Past and Present Trends and Impacts of Agriculture



2.3. Sustainability in Agriculture



SAFA - Sustainability Assessment of Food and Agriculture Systems (FAO)



https://www.fao.org/nr/sustainability/sustainability-assessments-safa/en/

TELOS 2.4. Agriculture and Environment



1. Impact:

Land transformation (Due to use of land to yield goods and services)

2. Impact:

Land degradation (The long-term decline in ecosystem function and productivity)

3. Impact:

Water pollution

Causes:

- ❖ Deforesttation to create agricultural land
- ❖ Drainage of wetlands to field cropping
- Landscape degradation trough infrastructure activities (road etc.)
- Urbanization (Transformation of agricultural lands into urban lands)

Causes:

- **❖**Soil erosion
- **❖**Soil salinisation
- Overgrazing
- Freguent burning
- Loss of soil biodiversity due to use of agrochemicals

Causes:

- **❖**Soil erosion
- ❖Excessive and incorrect use of chemicals (fertilisers and pesticides)
- **❖**Effluents from food processing factories
- ❖Soil from infrastructure development

TELOS 2.4. Agriculture and Environment



4. Impact:

Loss of biodiversity

Causes:

- Cutting and burning
- **♦** Agrochemicals usage
- **❖**Monoculture cropping
- Water eutrophication from agricultural fertilisers
- **❖**Genetic engineering

5. Impact:

Atmospheric pollution

Causes:

- **❖**Burning (bush and garden clearance)
- ❖Use of fertilizers-produces GHG (Greenhouse gases)
- *Rice growing
- Livestoc activities

6. Impact:

Marginalisation of small-scale farmers

Causes:

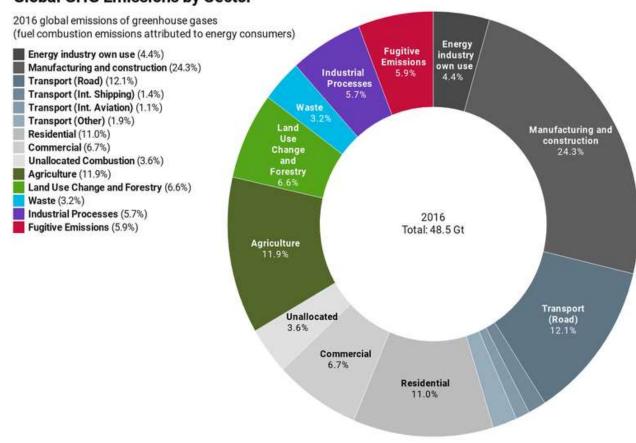
- ❖ Liberalization of agricultural trade under WTO
- **❖**Legalizing the use of export subsidies
- ❖Use of agricultural subsidies for inputs by developed countries



TELOS 2.4. Agriculture and Environment



Global GHG Emissions by Sector



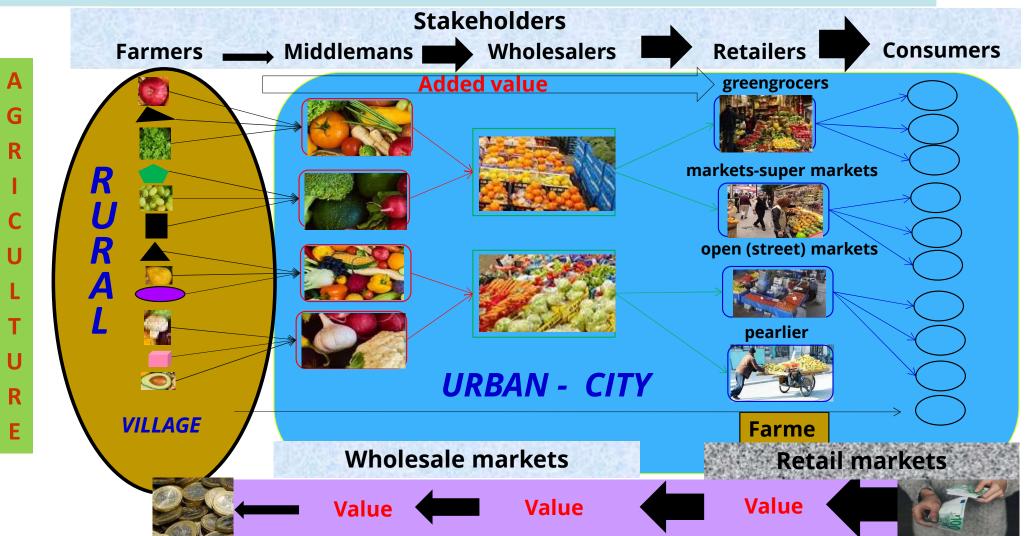




Agricultural marketing is a process which starts with a decision to produce a saleable farm commodity. It involves all the aspects of market structure or system, both financial and institutional, based on technical and economic considerations, and includes pre- and post-harvest operations, assembling, grading, storage, processing, transportation and distribution.

Agricultural marketing brings producers and consumers together through a series of activities and thus becomes an essential element of the economy. The scope of agricultural marketing is not only limited with the final agricultural produce. It also focuses supply of agricultural inputs (factors) to the farmers.

Marketing Channels of agricultural products

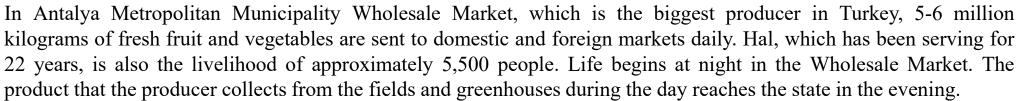




Antalya wholesale market

















TELOS

3. Stakeholders of Actions on Agriculture (Supply Chain)





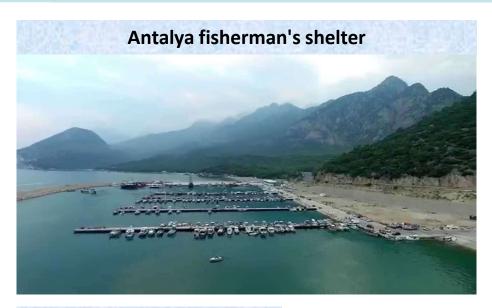






TELOS

3. Stakeholders of Actions on Agriculture (Supply Chain)



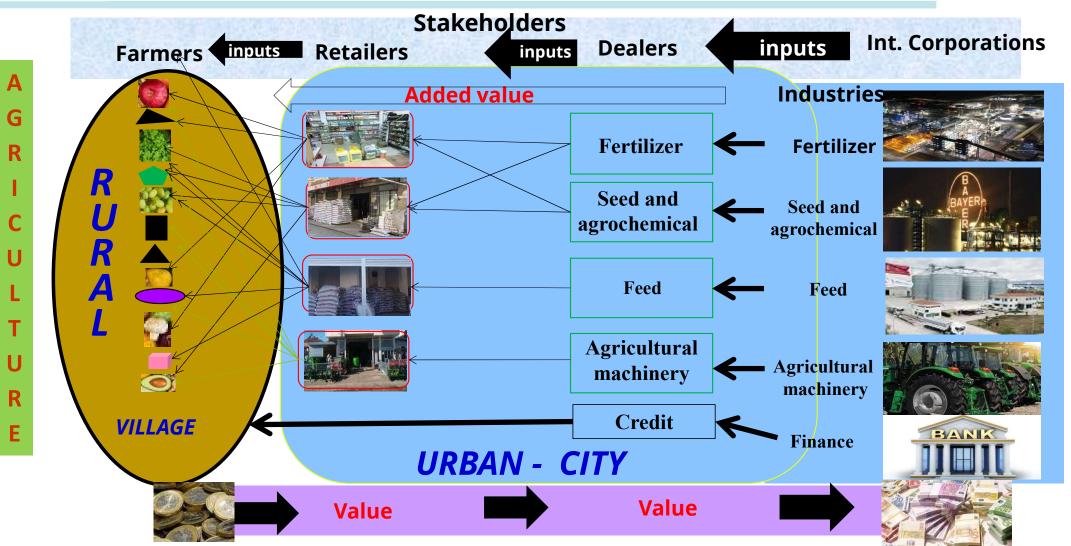








Marketing Channels of agricultural inputs





Marketing Channels of agricultural inputs



2017 Sales of Leading Seed Companies

Rank	Company	Sales (million \$)	Market share (%)		
1.	Monsanto+Bayer	10,913 + 1,769 = 12,682	33.0		
2.	DowDuPont	8,200	21.3		
3.	Syngenta	2,826	7.3		
4.	Limagrain (Vilmorin)	1,842	4.8		
4 big sum		25,550	66.4		
Global seed sales		38,429	100.0		

2017 Sales of Leading Agrochemical Companies

Rank	Company	Sales (million \$)	Market share (%)	
1.	Syngenta + ChemChina	9,244 + 3,523 = 12,767	23.5	
2.	Bayer Crop Science + Monsanto	8,713 + 3,727= 12,440	23.0	
3.	BASF	6,704	12.3	
4.	Dow + DuPont*	6,100	11.2	
4 big sum		38,011	70.0	
Global agrochemical sales		54,219	100.0	

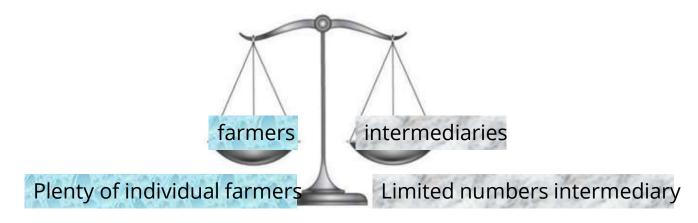
Source: Yücel D., 2021



Marketing Channels of agricultural products



1. In wholesale markets; which part has more bargaining power?



Pure competitive market structure

Oligopsony market structure

2. How can we increase the bargaining power of farmers in wholesale markets?



Marketing Channels of agricultural products



Farmer-Producer Organizations

Farmers' and producers' organizations are important institutions that deliver services to their members, facilitate their access to markets, and empower small farmers to engage in policy dialogue. They have a key role to play in ensuring inclusive and sustainable rural transformation at local, national and international levels (https://www.ifad.org/en/producer-organizations).

Many farmer work on relatively small family farms (95.2 % in the EU) which operate independently of each other. By contrast there is a far higher concentration amongst both processors and retailers. This asymmetry of bargaining power makes it difficult for farmers to defend their interests when negotiating with other actors in the supply chain.

To strengthen farmers' collective bargaining power, the EU supports farmers who wish to work together in producer organizations.



Marketing Channels of agricultural products

Farmer-Producer Organizations Types

- 1. Economic organizations (Producer organizations, Cooperatives (POs))
- 2. Vocational organizations
- 3. Social organizations

1. Economic organizations (Producer organizations, Cooperatives)

Producer organizations strengthen the collective bargaining power of farmers by:

- concentrating supply
- improving marketing
- providing technical and logistical assistance to their members
- helping with quality management
- transferring knowledge.

POs can take different legal forms in the EU, including agricultural cooperatives.





Marketing Channels of agricultural products



Farmer-Producer Organizations Types

1. Economic organizations (Producer organizations, Cooperatives)

There are around 3,638 recognised POs in the EU (as of 2017). They mainly operate in three sectors:

Distribution of recognized POs between sub sectors

Category	Share (%)
Fruit and vegetables	52.00
Others	39.00
Milk and dairy products	9.00

Number of recognized POs by EU country

NIa	Catego	N. of	NIa	Catego	N. of	NIa	Catego	N. of
No	ry	POs	No	ry	POs	No	ry	POs
1	FR	724	11	BE	21	21	LV	4
2	DE	692	12	RO	19	22	DK	2
3	IT	583	13	BG	17	23	IE	2
4	ES	579	14	NL	14	24	MT	1
5	EL	466	15	HR	10	25	EE	0
6	PL	239	16	CY	9	26	LT	0
7	PT	119	17	SE	5	27	LU	0
8	HU	60	18	SI	5			
9	CZ	32	19	SK	5			
10	AT	26	20	FI	4			

Formation is possible;

Multi-national producer organizations

Interbranch organizations



Marketing Channels of agricultural products



Farmer-Producer Organizations Types

2. Vocational organizations

The chambers of agriculture, professional association of the farmers are in public qualification like other nongovernmental organizations.

Chambers of Agriculture mostly act to increase the technological knowledge of the farmers and to form public opinion in order to protect the interests of the farmers.

Functions of Farmers' Associations

The basic mission of farmers' associations is to represent farmers, in order to ensure their participation in the formulation and implementation of policies and agricultural development actions. The accomplishment of this mission is based on three principal functions:

- consultation
- information and training of farmers
- support for professional organization of farmers

Although recognized by law as the official interlocutors of the government, farmers associations do not have a monopoly of this function; other actors can carry out these functions. The role of farmers' associations in this case is to facilitate dialogue between all those who exercise these functions on behalf of farmers.

DPSIR Framework Agriculture & Forestry Development

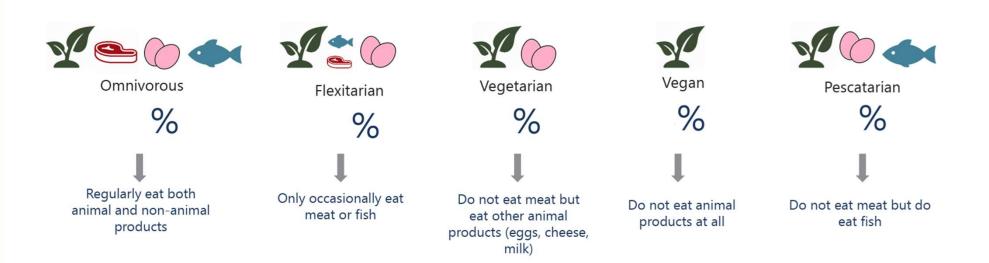
Driving Forces	Trends	Pressures		State		Impacts	
Economic	nic Globalization Market and price regulations Economies of scale		Revenues, costs, profits, assets values Land use change		oriented to	Rural economy, incomes and	
Modernization	Mass production Intensive input usage New technology Pollution	Concentration of power Water and soil pollution Quantity and quality of food and agri-goods supply			employment Loss of traditional culture Public health Creation of social		
Urbanization	Unstructured urban growth along an urban-rural continuum	Growing demand and degradation on natural resources		Land fragmentation Higher land costs Lack of common good		disparities Degradation of ecosystem services Pressure over supply	
Climate Change	Water scarcity Rising average temperatures	Climate Risks	(limate Risks		e pattern	sustainability	
SPECTRUM OF RESPONSES							
Safeguard measures Resilience Democracy -Participation - Cooperation	 Multi-stakeholder p Payment for ecosyst Monitoring and aval 	em services	Dynamic conservation approaches		 Eco-agricultural products Sustainable tourism Industrial integration System Strategies Circular economy 		

4. Current developments, policies, strategies for agriculture and food

Agriculture

- European union new CAP, green deal
- Trade offs / impacts of the current agribusiness system
- Responses by FAO / IPES / Milano urban food policy pact
- KPIs: Examples of the indicators of MUFPP and FAO / CRFS indicators, a selection that relate to the landscape aspects
- Main questions for TELOS learners
- References

poll 1: How would you consider your own diet? Select the one that is most appropriate.

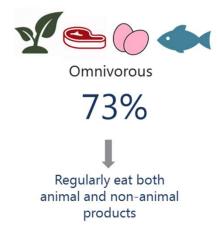


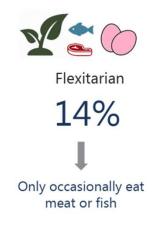
Source: Ipsos MORI Global Advisor Survey. N=20313 28 countries

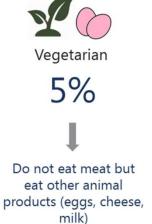
ture

poll 1: compared to the world diets

Agriculture











4.1. CAP and the EU



OBJECTIVES OLD CAP

- ✓ Increasing agricultural productivity
- ✓ Ensuring a fair standard of living for farmers
- ✓ Guaranteeing the availability of supplies
- ✓ Stabilising the markets
- ✓ Establishing a secure supply chain with reasonable prices
- ✓ Harmonising competition rules across all countries



- Price & market supports
- ❖ Tariffs on imports
- Price intervention to disable falling market prices
- Farmer support respecting amount of production

See for the historic development of the Common Agriculture policy of the EU with data the wiki:

https://telos.hfwu.de/ind ex.php?title=Landscape_ Economy_Readings_and _Resources#Session_4.1: _Agriculture

TELOS

4.2. CAP AND THE GREEN DEAL

Agriculture

GREEN DEAL

- The Union should become climate neutral 2050 engage all citizens into Climate action
- Biodiversity and its sustainability 2030 –bring nature back to centre and suburbs
- Secure environment and favourable livelihoods in rural and urban
- Zero pollution for water/air/soil and steady reduction in pollution
- **❖ Landscape management and protection**





4.3. CAP AND THE GREEN DEAL



GREEN DEAL

- Sustainable production schemes with **minimum input use**
- Natural production as possible for regeneration
- Monitoring food industries
- Horizontal and vertical integration for efficiency
- Sustainable **consultancy** services
- Direct supports to environment-friendly production



- CAP almost disregarded food and nutrition for 60 years.
- Green Deal suggests assuring sustainability in food and nutrition and developed plans and strategies.

A G

I C U



NEW CAP (2023:2027)

December 2021

- ✓ Fairer, greener and more performance-based CAP.
- ✓ Application of clean/safe circular economy approach
- **✓ European Green Deal**
- √ Farm to Fork Strategy
- **✓ EU Soil Strategy for 2030**





4.5. CAP AND THE GREEN DEAL

Agriculture

FARM TO FORK STRATEGY – F2FS

- ✓ Ensure sustainable food production
- ✓ Ensure food security
- ✓ Stimulate sustainable food processing, retail, hospitality and food services' practices
- ✓ Promote sustainable food consumption, and facilitate the shift towards healthy, sustainable diets
- ✓ Reduce food loss and waste
- ✓ Combat food fraud along the food chain









G R I C U L G

4.6. CAP AND THE GREEN DEAL

Agriculture

FARM TO FORK STRATEGY - F2FS

2030 Targets for sustainable food production

PESTICIDES



Reduce the overall use and risk of chemical and hazardous pesticides

NUTRIENT LOSSES



Reduce nutrient losses by 50% whilst retaining soil fertility, resulting in 20% less fertilisers

ANTIMICROBIALS



Reduce sales of antimicrobials for farmed animals and aquaculture

ORGANIC FARMING



Increase the percentage of organically farmed land in the EU

#EUFarm2Fork

#EUGreenDeal

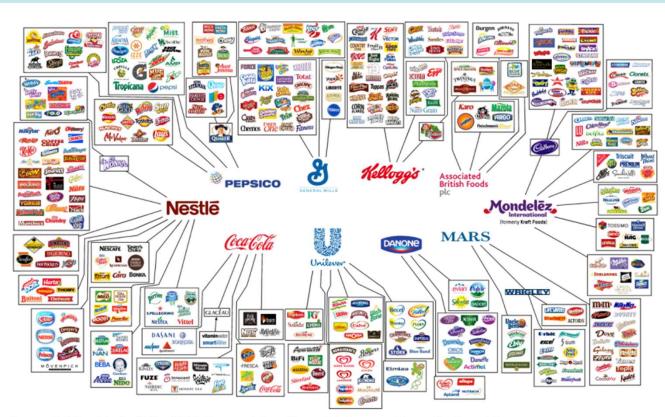


European Commission

4.7 EU Framework for Sustainable Food System

- Multi-departmental approach to address food system
 Sustainability: DG SANTE, DG AGRI, DG ENV, and DG MARE
- Planned to be launched in the end of 2023.
- Aims to ensure coherent actions at both EU and member state levels.
- Focuses on key issues:
 - Incentives for sustainable food production.
 - Affordability of sustainable foods.
 - Food loss and waste reduction.
 - Cross-sector responsibilities for sustainability.

5.6 Where does the food come from? What is the social and environmental impact?



Source: Joki Gauthier for Oxfam 2012. For more information on this figure, and to see it online, visit http://www.behindthebrands.org

Agriculture

Source: OXFAM, 2013

5.7 Challenges: Environmental impacts:

see also slide 2.4 of the first part of this lecture

Agriculture

- Loss of soil and soil degradation, erosion
- Water shortages and flooding
- Pesticides and nitrogen fertilisers -> biodiversity loss, water pollution
- Loss of environmental services pollination
- Carbon and nitrogen emissions

Sources: IPES (2019,), OXFAM 2013,

5.8 Challenges: Health impacts

Agriculture

- Hidden cost of cheap food
- Food as a commodity and speculation: 850 million undernourished
- Shift to processed foods (richer in salt, sugar and saturated fats) often less nutritious
- Impact of air pollution by ammonia emissions, surface and drinking water pollution by pesticides and fertilizers
- Antimicrobial resistance and exposure to endocrine disrupting chemicals via foods and food packaging.
- Change in diets by industrial processing and marketing result in overweight and obesity (1.5 billion, 300 million diabetes type 2), especially for the poorer population groups.

Sources: IPES (2019,), OXFAM 2013,

5.9 Challenges: Socio-economic impacts

Agriculture

- Regional hyper-specialization for export not for providing food for residents
- Giant agri-food corporations result in precarious working conditions and poor working conditions and livelihood pressures for farmers by power imbalances.
- Techno investments make farmers depending on banks and large companies
- Erosion of traditional food cultures and the emergence of urban lifestyles ->
 disconnecting people from how food is produced and from concepts such as
 the seasonality of fruits and vegetables

Sources: IPES (2019,), OXFAM 2013,

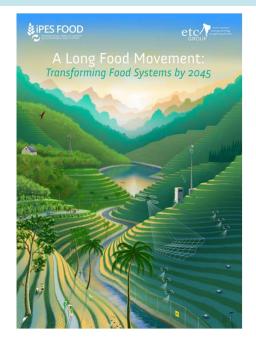
Responses by / IPES / FAO / Milano Urban Food Policy Pact

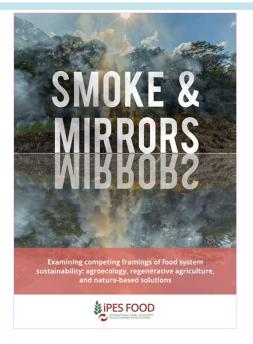
6.1 Responses by IPES-Food on the system

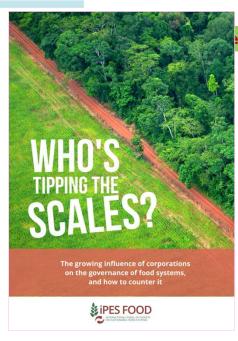












Policy

scenario / movement

http://www.ipesfood.org/pages/LongFoodMovement framing

corporate power

4.8 Smoke an mirrors - IPES-FOOD Agroecology, regenerative agriculture, NBS

The terms have common ground but also diverge in significant ways. A shared understanding is essential for effective policy and practice.

Agroecology

- Embodies a holistic approach.
- Focuses on environmental restoration and sustainability.
- Emphasizes social and cultural well-being, equity, and justice.
- Values the plurality of knowledge.

Regenerative Agriculture

- Stresses the regeneration of natural resources.
- Linked with environmental dimensions.
- · Less emphasis on socio-economic aspects.
- Historical roots in counterculture and environmental awareness.

Nature-Based Solutions (NBS)

- A newer term with diverse applications.
- Primarily used in climate change mitigation through carbon offsetting.
- · Limited focus on social dimensions.
- Promoted by oil and gas corporations and conservation groups.

Concept Issue

While these terms share common themes, there are notable differences.

- **Agroecology**'s holistic approach includes sociocultural dimensions and a plurality of knowledge.
- Regenerative agriculture and NBS are narrower, with limited emphasis on social aspects.
- Historical depth and institutionalization set agroecology apart.

The choice of terminology matters in shaping the future of food systems.

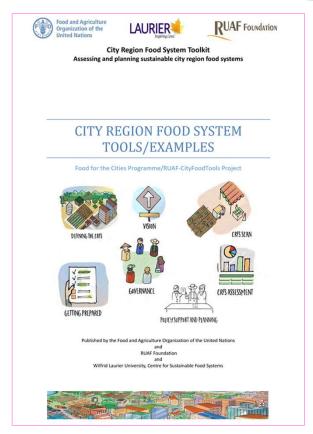
6.2 City - region policies and approaches - MUFPP and FAO City

region food system





- 270 cities, 450 million inhabitants
- Voluntary commitments "for the development of sustainable food systems and the promotion of healthy diets »
- Adoption of a framework of recommended actions (governance, social and economic equity, support to production, local supplying...)
- Exchange of good practices



 City region approach focused on transforming food systems

6.3 Principles to guide the transition to Sustainable Food Systems 1

Policies and regulation

National: Shift financial flows to support small farmers and producers, favour organic and local production, help to build capacity and healthy diets.

Authorities should take control over access to land, grazing, water, seeds, livestock & fish populations and respecting the rights of local food producers.

Food security

Sustainable food systems must deliver diets that are nutritious, affordable and culturally acceptable, and must provide food security without compromising the ability of future generations to do so.

Food sovereignty

6.4 Principles to guide the transition to Sustainable Food Systems 2

Food democracy	Decision-making in food systems must be democratized in ways that empower disadvantaged actors and help to realize the human rights of all, including the right to food. Food councils should be inclusive but also engage with the industry.
Focus on local	Localize food systems: food must be seen primarily as sustenance for the community and only secondarily as something to be traded, with fairer, shorter and cleaner supply chains
Focus on ecology	requires production and distribution systems that protect natural resources and reduce greenhouse gas emissions, avoiding energy-intensive industrial methods. Promote and support sustainable farming
Capacity building	Build knowledge and skills: technologies, such as genetic engineering, that undermine food providers' ability to develop and pass on knowledge

and skills needed for localized food systems are rejected.

www.ipes-food.org

6.5 Example of the city of Ghent, Belgium

"A liveable city has **greater food sovereignty**.. where more **locally oriented** professional agriculture and other forms of food supply in both the open and urban space contribute to a **sustainable relationship** between **city and countryside**

Not only through local sales of **healthy and fresh** products, but also through innovative exchange of waste, energy and labour flows. It is a city where farmers help to manage nature and the landscape and where nature associations help to protect good agricultural land." (Ruimte voor Gent)









- **★** Local food
- **★** Connection
- ★ Climate robust
- **★** Health
- **★** Waste
- **★** Water
- **★** Soil
- **★** Energy
- **★** Landscape Heritage
- **★** Jobs
- **★** Fair income
- **★** Inclusiveness



6.5 Example of the city of Ghent, Belgium



culture

Poll 2: your road to change

Agriculture

How big is the role that agriculture and food plays in the planning or project area you work on?

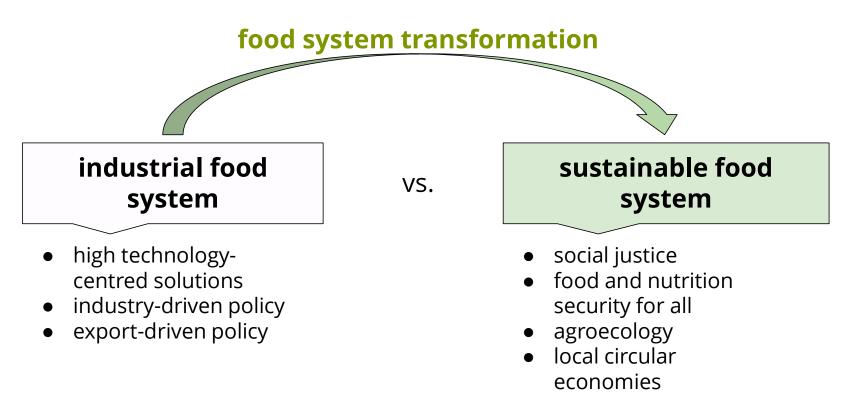
Can you think of a transformative action that you as planner can initiate for the area to improve the sustainability of the landscape?

If you answered 'yes' before, can you name a type of action?

KPIs: Examples of the indicators

further information on indicators of MUFPP and FAO / CRFS indicators

Sustainable Food System Assessment



Source: Alison Blay- Palmer, Damien Conaré, Ken Meter, and Amanda Di Battista. (2019)The view from here A critical consideration of sustainable food system assessments, [in:] SUSTAINABLE FOOD SYSTEM ASSESSMENT. Lessons from global practice. pp. 234–251.

spatial, legal, economic, social, and environmental indicators

SPATIAL: % of access to land for farmers, access to land for recreation, and connectivity of the land affected by communal regulations and use

Agriculture

LEGAL and POLICIES: Degree of implementation of the new goals of the CAP and the F2F strategy, regulations of land ownership and agricultural land reserve, establishment of a food strategy for city region.

ECONOMIC:

% of the farmers who receive a fair income,

% of land use by community supported agriculture (CSA), economic activity developed within communal structures (social economy, cooperatives, etcetera) and value of the products that are regulated and managed in a communal way

% of food for the city region produced locally

spatial, legal, economic, social, and environmental indicators

Agriculture

SOCIAL:

% people benefiting or participating in social aspects of food production (urban agriculture, community gardens, care farms, allotment gardens),

% of people who have access to healthy food (not living in food deserts)

ENVIRONMENTAL:

Contribution of agriculture and the farmers to the preservation and improvement of environmental values and assets (carbon sequestration, water retention, ecological connectivity, biodiversity, etcetera,

% of land use surface for organic farming, % of land use by circular or nature inclusive farming.

Two sources where you could retrieve indicators from City region Food System (CRFS) and MUFPP









City Region Food System Toolkit Assessing and planning sustainable city region food systems

- The MUFPP indicator framework is a short version of CRFS.
- Focused on the city and the urban food system
- Tailored to align with local government urban policy priorities and data availability.



Governance





Sustainable Diets

and Nutrition



economic Equity







Food Supply and Distribution

Food Waste

Source: https://archive.ruaf.org/news/city-region-food-system-indicators/

https://ruaf.org/assets/2019/12/FAO-MUFPP-Indicator-framework-Tel-Aviv.pdf

https://www.milanurbanfoodpolicypact.org/the-milan-pact/#6categories

Main questions for learners

Some questions for you on agriculture and food

Which role plays food in your study/project area or in your study or work?

Agriculture

- Are there already transformative initiatives existing or would you like to propose some?
- Who could be the participants / actors in the development?
- Who would benefit, who should contribute, who should regulate?
- How would you measure the change: which key performance indicator to use?

references

IPES, 2021. A long food movement.

Agriculture

IDS & IPES-Food, 2022. Agroecology, regenerative agriculture, and nature-based solutions: Competing framings of food system sustainability in global policy and funding spaces.

FAO. (2018) City Region Food System Toolkit, Assessing and planning sustainable city region food systems, publication of FAO, RUAF and Wilfrid Laurier University. http://www.fao.org/in-action/food-for-cities-programme/toolkit/introduction/en/

FAO, RUAF, MUFPP. 2021. The Milan Urban Food Policy Pact Monitoring Framework - A practical handbook for implementation. Rome: https://www.fao.org/documents/card/en/c/cb4181en

https://www.fao.org/in-action/food-for-cities-programme/overview/crfs/en/

Background information

Agriculture

https://archive.ruaf.org/news/city-region-food-system-indicators/

https://ruaf.org/assets/2019/12/FAO-MUFPP-Indicator-framework-Tel-Aviv.pdf

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https://environment.ec.europa.eu/topics/soil-and-land/soil-strategy_en